



Greg Tereposky is a founding partner of Tereposky & DeRose LLP. His international trade career began in 1989 as a Canadian trade policy officer assigned to the implementation of the Canada-United States Free Trade Agreement. He has practised international trade and investment law since 1992, representing private companies, industries and governments. He is rated as AV[®] Preeminent[™] by Martindale-Hubbell[®], the highest legal peer rating and is recognized by Chambers Global as “one of the world’s top litigators for issues involving WTO” (Chambers Global 2017). He regularly appears as counsel before panels, arbitrators and the Appellate Body in WTO dispute settlement proceedings, NAFTA panels, investor-state arbitration tribunals and Canadian domestic trade authorities and tribunals. He was appointed as a panellist in the WTO dispute *European Union - Anti-Dumping Measures on Imports of Certain Fatty Alcohols from Indonesia*. He has advised in international trade negotiations, including the NAFTA, Uruguay and Doha Rounds of WTO negotiations, and numerous bilateral and multilateral negotiations. He acts as counsel and adviser on all types of Canadian customs and trade issues, including matters before the Canada Border Services Agency (CBSA), Global Affairs Canada, Finance Canada, and the Canadian International Trade Tribunal (CITT) He is the founder and Editor-in-Chief of TradeLawGuide (www.tradelawguide.com), the leading legal research database for WTO law and a co-founder and advisor of InvestorStateLawGuide (www.investorstatelawguide.com), the leading legal research database for investment treaty law.

Representative Work

- Counsel and advisor to domestic and foreign industries, importers and exporters on the full range of issues under Canadian customs and trade law.
- Appointed as a panellist in the WTO anti-dumping dispute *European Union - Anti-Dumping Measures on Imports of Certain Fatty Alcohols from Indonesia (DS442)*.
- Provided counsel, assisted or advised in over 30 WTO disputes, including: appearing before WTO panels in ten proceedings; appearing before the Appellate Body in five appeals, including in the trilogy of appeals that established the legal benchmarks for technical regulations (*US – Clove Cigarettes*, *US – COOL* and *US – Tuna II (Mexico)*); appearing before arbitrators in two proceedings concerning the level of suspension of concessions under Article 22.6 of the DSU; and appearing

before an arbitrator in a proceeding concerning the reasonable period of time for implementation under Article 21.3(c) of the DSU.

- Counsel and advisor to government and private sector clients in numerous state-to-state disputes and binational panel proceedings, including *Tariffs on Certain Agricultural Products*, CDA-94-2008-01 (NAFTA); *Flat Coated Steel*, MEX-USA-1994-1904-01 (NAFTA), *Cut-to-Length Plate* (MEX-USA-1994-1904-02), *Broom Corn Brooms*, USA-MEX-1997-2008-01 (NAFTA); *Cross-Border Trucking*, USA-MEX-1998-2008-01 (NAFTA); *Sugar*, CDA-USA-1997-1904-01 (NAFTA); *Gypsum Board*, CDA-93-1904 (CUSFTA); *Beer* (CDA-USA-1991-1904-01); and *Durum Wheat*, CDA-USA-1992-1807-01 (CUSFTA).
- Counsel and advisor to government and private sector clients in numerous disputes including: *GAMI Investments, Inc. v. United Mexican States*; *Archer Daniels Midland Company & Tate & Lyle Ingredients Americas, Inc. v. United Mexican States*; and *Corn Products International, Inc. v. United Mexican States*.
- Counsel for domestic industry and exporter/importer clients in numerous Canadian anti-dumping and countervailing duty investigations, including: *Copper Rod*, *Laminate Flooring*, *Dishwashers*, *Machine Tufted Carpet*, *Flat HR Carbon and Alloy Steel Sheet and Strip*, *Carbon Steel Welded Pipe*, *Grain Corn*, *HR Carbon Steel Plate*, *Bicycles*, *Refined Sugar*, *Beer*, *Delicious Apples* and *Gypsum Board*.
- Advisor to the Government of Mexico on the NAFTA negotiations, including the negotiation of the environment and labour side agreements and related rules of procedure.
- Advisor to governments and private sector stakeholders on the Uruguay Round of multilateral negotiations that led to the WTO and the Doha round of WTO negotiations.
- Advisor on negotiation, implementation and/or compliance issues relating to a number of bilateral and plurilateral trade agreements, including: Canada-Chile, Canada-Israel, Canada-Costa Rica, Canada-Peru, Canada-European Free Trade Association, Canada-Colombia, Canada-Jordan, Canada-Panama, Canada-EU CETA, Canada-Central America, Canada-CARICOM, Canada-Dominican Republic, Canada-Ukraine, and Canada-Morocco.
- Program Team Leader for the CETA Market Access Program for EU Businesses.
- Advisor to the Canadian Council of Forest Industries on the Uruguay Round of multilateral trade negotiations, specifically with respect to the definition of a “subsidy” under what ultimately became Articles 1 and 2 of the WTO Subsidies Agreement, and on the 1991-1992 challenge under the General Agreement on Tariffs and Trade, 1947 (GATT 1947) of the initiation by the United States of a countervailing duty investigation on imports of softwood lumber from Canada (*US – Softwood Lumber II*).
- Trade Policy Officer with the subsidies and trade remedies division in the Department of Foreign Affairs and International Trade Canada, supporting implementation of the Canada-United States Free Trade Agreement, including the bilateral subsidies and trade remedies working group.

Rankings & Recognition

- Martindale-Hubbell® AV® Preeminent™ Peer Review Rated.
- Recognized in the 2017 edition (each year since 2013) of *Chambers Global – The World's Leading Lawyers for Business* (International Trade/WTO, Band 1).
- Recognized in the 2017 and 2016 editions of *Chambers Canada – Canada's Leading Lawyers for Business* (International Trade/WTO, Band 1).
- Recognized by *The Best Lawyers in Canada*® as the Ottawa International Trade and Finance Law Lawyer of the Year in 2016 and 2012.
- Selected by peers for inclusion in the 2017 edition (each year since 2006) of *The Best Lawyers in Canada*® (International Trade and Finance Law).
- Recognized in the 2017 edition (each year since 2006) of *Who's Who Legal: Trade & Customs*.
- Recognized in the 2017 edition (each year since 2010) of *Who's Who Legal: Canada* (Trade & Customs).
- Recognized as a leading international trade lawyer in the 2017 edition (each year since 2014) of *The Legal 500 Canada*.
- Recognized in the 2017 edition (each year since 2013) of *The Canadian Legal Lexpert® Directory* (International Trade Regulation).
- Recognized in the 2017 edition (each year since 2013) of the *Lexpert® Guide to the Leading U.S./Canada Cross-Border Litigation Lawyers in Canada* (International Trade Regulation).

Publications, Interviews and Presentations

- Co-Author, [The WTO Appellate Body: Viability as a Model for an Investor–State Dispute Settlement Appellate Mechanism](#), ICSID Review, Volume 32, Issue 3, Fall 2017.
- Lecturer, “The Interaction between Investor State Dispute Settlement (ISDS) and WTO Dispute Settlement in a Globalized Economy”, Hanoi, 11 August 2017.
- Presenter, “Beyond BREXIT: Trading with the EU – Lessons from Canada”, Brodies LLP, Edinburgh, 13 June 2017.
- Lecturer, "WTO Dispute Settlement Concerning Anti-dumping and Countervailing Duty Investigations", Master Class, London, 8 June 2017.
- Presenter, “Managing Unpredictability in International Trade and Investment in the Trump/BREXIT Era”, 2017 Automotive Industry Seminar, BLG LLP, Toronto, 25 May 2017.
- Interview, ["Belgian region posing hurdles to ratifying a Canada-EU free trade deal"](#), *Business News Network*, October 18, 2016.
- Author, ["Implications of the Brexit Vote for the CETA,"](#) *BLG Publications*, August 19, 2016.

- Quoted, "[Why CETA is too important to fail for EU and Canada: Brexit threatens to delay and complicate Canada's most comprehensive trade agreement](#)," *Business In Vancouver*, July 12, 2016.
- Quoted, "[Brexit vote result bolsters case for CETA, trade lawyers say: 'Quite optimistic about this'](#)," *Financial Post*, June 27, 2016 and *The London Free Press*, June 28, 2016.
- Interview, "Is Brexit good for Canada-EU free trade agreement?" *Business in Vancouver on Roundhouse Radio*, June 28, 2016.
- Interview, "[Canada's pending European trade deal up in the air after Brexit vote](#)," *Business News Network* June 28, 2016.
- Quoted, "[Brexit leaves free trade deal with EU in limbo](#)," *Toronto Star*, June 24, 2016.
- Author, "[Brexit: What Does it Mean for Canada?](#)," *BLG Publications*, June 24, 2016.
- Speaker, "Implications of the CETA and TPP on the Competitive Landscape for the Canadian Automotive Industry," *2016 Automotive Seminar*, Toronto, June 8, 2016.
- Contributor, "CIL Investment Treaty Appellate Mechanism Research Project Workshop," *National University of Singapore*, April 7-8, 2016.
- Co-author, "[Taking down the tariffs: There is risk and reward in Canada's new and unprecedented free trade regime](#)," *The Lawyers Weekly*, April 1, 2016.
- Interview, "[CETA's new dispute settlement court: Q&A with Greg Tereposky](#)," *CBA National*, March 2016.
- Speaker, "Practical Insights into WTO Law & Dispute Settlement," *Astana, Kazakhstan*, March 29, 2016.
- Interview, "[Crucially important changes to arbitrations under CETA](#)," *Canadian Lawyer Magazine*, March 2, 2016.
- Author, "[Fundamental Change to the Conduct of Investor-State Arbitrations in Final CETA Text](#)," *BLG Publications*, February 29, 2016.
- Author, "[The Trans-Pacific Partnership and the EU Agreement](#)," *BLG Publications*, January 10, 2016.
- Co-Author, "[Canada Announces Anti-"Buy American" Order Under The Foreign Extraterritorial Measures Act](#)," *BLG Publications*, January 23, 2015.
- Author, "[WTO Appeal Goes Against Ontario — FIT Renewable Energy Program Violates International Obligations](#)," *Lawyers Weekly*, July 26, 2013.

- Speaker, “WTO Appellate Body Decision in Canada – Renewable Energy Generation: Implications for Domestic Content Requirements and Subsidies in Government Procurements,” *University of Copenhagen WTO Conference*; Copenhagen, Denmark, 14 May 2013.
- Speaker, “WTO Dispute Settlement: Preparation and Conduct of a Dispute,” *Saint Petersburg International Legal Forum*, Saint Petersburg, Russia, 16 May 2013.
- Lecturer, “WTO Law on Technical Barriers to Trade and SPS Measures,” *Higher School of Economics*, Moscow, Russia, 20 May 2013.
- Lecturer, “The Settlement of Disputes under the WTO Procedures,” *Higher School of Economics*, Moscow, Russia, 21 May 2013.
- Speaker, “USA pork and beef? Dolphin safe? Low carbon? – Labelling Regulation and the International Trade Rules of the WTO,” *International Association of Law Libraries 31st Annual Course on International Law and Legal Information*, Toronto, October 2012.
- Speaker, “Establishing the Foundation for Key Issues in the TBT Agreement — Appellate Body Consideration of the Clove Cigarettes, Tuna and COOL Trio of Disputes,” *Advisory Centre on WTO Law*, Geneva, Switzerland, February 2012.
- Speaker, “Legal Framework of the WTO: Now with Russia,” *Saint Petersburg International Legal Forum*, Saint Petersburg, Russia, May 2012.
- Speaker, “Interaction between Investment Arbitration and WTO,” *Second Advanced Thematic Course on WTO Dispute Settlement*, Geneva, December 2011.
- Speaker, “Utilizing WTO Law in Investor-State Arbitration,” *Fifth Annual Fordham Law Conference on International Arbitration and Mediation*, New York, June 2010.

Education & Bar Admission

- LLB/JD, University of British Columbia, 1991
- B. Comm. (Hons.) in Finance, University of British Columbia, 1987
- Admitted to the Ontario Bar Association, 1996
- Admitted to the British Columbia Bar Association, 1992

Professional Activities

- Founder and Editor, TradeLawGuide (www.tradelawguide.com)
- Co-Founder and Advisor, InvestorStateLawGuide (www.investorstatelawguide.com)
- Member, Law Society of Upper Canada
- Member, Canadian Bar Association, Canadian Council on International Law, and Society of International and Economic Law